#### FOR IMMEDIATE RELEASE

# ARKANSAS BEST CORPORATION ANNOUNCES THIRD QUARTER 2013 RESULTS

- Third quarter 2013 revenue increases 7.9% to \$623.4 million from \$577.5 million
- Third quarter 2013 net income of \$14.0 million, or \$0.52 per share, on better business levels
- Panther produces significant improvement in third quarter operating income and EBITDA
- All emerging, non-asset-based businesses generated third quarter operating income on revenue growth
- ABF Freight's new five-year labor agreement was implemented on November 3
- Year-to-date ABF Freight results just above breakeven levels

(Fort Smith, Arkansas, November 11, 2013) – Arkansas Best Corporation (Nasdaq: ABFS) today reported higher third quarter 2013 net income in the seasonally strong business environment for ABF Freight System, Inc., while Arkansas Best's emerging businesses continued to experience revenue growth and positive margins.

Arkansas Best's third quarter 2013 revenue was \$623.4 million compared to revenue of \$577.5 million in the third quarter of 2012. Third quarter 2013 net income was \$14.0 million, or \$0.52 per share, compared to third quarter 2012 net income of \$6.5 million, or \$0.24 per share. The third quarter 2013 results included pension settlement charges of \$0.04 per share related to Arkansas Best's nonunion defined benefit pension plan which, as previously announced, was amended to freeze the accrual of future benefits of nonunion employees beginning July 1, 2013. In addition, third quarter 2013 results included a tax benefit of \$0.02 per share related to the reversal of previously established deferred tax asset valuation allowances. Excluding both of these items, Arkansas Best had third quarter 2013 net income of \$14.5 million, or \$0.54 per share.

"This was our strongest quarter of the year thanks to the solid performances of our emerging businesses and a tonnage uptick for ABF Freight," said Arkansas Best President and Chief Executive Officer Judy R. McReynolds. "In particular, Panther Expedited Services, which we acquired in June 2012, showed improved demand in several of the industries it serves."

ABF Freight's revenue increased during the traditionally strong third quarter. However, union salary wage and benefit costs remained unacceptably high as the previous national labor agreement remained in place. This was the result of operating under several extensions of the previous labor agreement pending final resolution of all regional supplemental agreements to the new ABF National Master Freight Agreement ("ABF NMFA"), which was implemented on November 3.

ABF's third quarter 2013 total billed revenue per hundredweight was \$28.67 compared to \$28.46 in the same period last year. Without the impact of year-over-year changes in third quarter freight profile and account mix, which was similar to what ABF has experienced in the last several quarters, the level of ABF's yield improvement was even greater.

For the first nine months of 2013, ABF Freight's operating income was just above breakeven, reflecting the high cost structure associated with the previous labor agreement. In addition, year-to-date capital expenditures for ABF Freight were minimal while the contract resolution process continued, resulting in lower than normal depreciation expense for an asset-intensive LTL business. ABF Freight also benefitted from lower retirement plan costs for nonunion employees as a result of the previously described pension amendment.

Consistent with trends throughout this year, Arkansas Best's emerging, non-asset-based businesses continued to experience growing revenue, operating margins, and cash flow generation. During the third quarter, these expanding businesses equaled 26% of total consolidated revenue, reflecting an increase in this measure during each quarter of this year. On a combined basis, Panther and all other non-asset-based businesses generated third quarter 2013 earnings before interest, taxes, depreciation and amortization ("EBITDA") of \$9.7 million, a 45% increase over EBITDA generated in the third quarter of 2012. "We are pleased that our strategy of utilizing the strengths of our companies to offer end-to-end logistics solutions is benefitting our customers and positively contributing to our financial results," said McReynolds.

### **ABF Labor Contract**

As reported on October 30, the new ABF NMFA for employees represented by the International Brotherhood of Teamsters ("IBT") was implemented on November 3, 2013, and runs through March 31, 2018. Full ratification of the new contract represents a major milestone for ABF. "While this is a significant step toward increasing ABF's profitability, there are other initiatives underway intended to improve operational efficiency," McReynolds noted. As previously announced, the level of cost savings achieved from the labor contract impacts the depth and analysis of future network improvements. Because there are additional opportunities to more cost effectively serve ABF's customers and further savings are needed in order to return to historic profitability, ABF currently has an active network analysis underway, the results of which are expected to be announced in the first half of 2014.

During the third quarter, the United States Court of Appeals for the Eighth Circuit affirmed the lower court's decision to dismiss ABF's complaint against the IBT and various YRC subsidiaries. ABF decided not to seek further review of the lawsuit, and as a result the legal process has now ended.

#### **Closing Comments**

"While our third quarter results improved on prior quarter trends and reflected strides in our emerging businesses, we remain focused on returning ABF Freight to its historic profitability," said McReynolds. "After a long and complex labor negotiation process at ABF Freight, we are pleased to have an implemented contract that allows us to lower costs while still providing the best-paying jobs in the industry. Going forward, we will continue with initiatives at ABF and all of our operating companies that will enable us to better serve our customers in the rapidly evolving transportation and logistics marketplace."

#### **Conference Call**

Arkansas Best Corporation will host a conference call with company executives to discuss the 2013 third quarter results. The call will be today, Monday November 11, at 9:30 a.m. ET (8:30 a.m. CT). Interested parties are invited to listen by calling (800) 768-3350. Following the call, a recorded playback will be available through the end of the day on December 11, 2013. To listen to the playback, dial (800) 633-8284 or (402) 977-9140 (for international callers). The

conference call ID for the playback is 21675784. The conference call and playback can also be accessed, through December 11, on Arkansas Best's website at <u>arkbest.com</u>.

#### **Company Description**

Arkansas Best Corporation, headquartered in Fort Smith, Arkansas, is a freight transportation services and solutions provider. Through its various subsidiaries, Arkansas Best offers a wide variety of logistics solutions including: domestic and global transportation of less-than-truckload ("LTL") and full load shipments, expedited ground and time-definite delivery solutions, freight forwarding services, freight brokerage, oversight of roadside assistance and equipment services for commercial vehicles, and household goods moving market services for consumers, corporations, and the military. More information is available at <a href="markbest.com">arkbest.com</a>, <a href="markbest.com">abf.com</a> and <a href="markbest.com">pantherexpedite.com</a>.

#### **Forward-Looking Statements**

The following is a "safe harbor" statement under the Private Securities Litigation Reform Act of 1995: Statements contained in this report that are not based on historical facts are "forward-looking statements." Terms such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "intend," "may," "plan," "predict," "project," "prospects," "scheduled," "should," "would," and similar expressions and the negatives of such terms are intended to identify forward-looking statements. Such statements are by their nature subject to uncertainties and risk including, but not limited to, a workforce stoppage by our employees covered under ABF's collective bargaining agreement or unfavorable terms of future collective bargaining agreements; relationships with employees, including unions; general economic conditions and related shifts in market demand that impact the performance and needs of industries served by Arkansas Best Corporation's subsidiaries and/or limit our customers' access to adequate financial resources; union and nonunion employee wages and benefits, including changes in required contributions to multiemployer pension plans; competitive initiatives, pricing pressures and the effect of volatility in fuel prices and the associated changes in fuel surcharges on securing increases in base freight rates and the inability to collect fuel surcharges; availability of fuel; default on covenants of financing arrangements and the availability and terms of future financing arrangements; availability and cost of reliable third-party services; disruptions or failures of services essential to the use of information technology platforms in our business; availability, timing, and amount of capital expenditures; future costs of operating expenses such

as fuel and related taxes; self-insurance claims and insurance premium costs; governmental regulations and policies; future climate change legislation; potential impairment of goodwill and intangible assets; the impact of our brand and corporate reputation; the cost, timing, and performance of growth initiatives; the cost, integration, and performance of any future acquisitions; the costs of continuing investments in technology, a failure of our information systems, and the impact of cyber incidents; weather conditions; and other financial, operational, and legal risks and uncertainties detailed from time to time in Arkansas Best Corporation's Securities and Exchange Commission public filings.

The following tables show financial data and operating statistics on Arkansas Best Corporation and its subsidiary companies.

		Three Mor Septen	nths En aber 30	ded			nths Ended nber 30					
		2013		2012		2013		2012				
	(Unaudited)											
			(\$ thous	ands, except sh	are and p	er share data)						
OPERATING REVENUES	\$	623,414	\$	577,546	\$ 1	1,720,999	\$	1,528,956				
OPERATING EXPENSES AND COSTS		602,912		565,313		1,715,431		1,532,509				
OPERATING INCOME (LOSS)		20,502		12,233		5,568		(3,553)				
OTHER INCOME (EXPENSE)												
Interest and dividend income		167		155		499		623				
Interest expense and other related financing costs		(993)		(1,609)		(3,279)		(3,863)				
Other, net		1,328		997		2,778		2,117				
		502		(457)		(2)		(1,123)				
INCOME (LOSS) BEFORE INCOME TAXES		21,004		11,776		5,566		(4,676)				
INCOME TAX PROVISION (BENEFIT)		7,022		5,258		101		(4,873)				
NET INCOME	\$	13,982	\$	6,518	\$	5,465	\$	197				
EARNINGS PER COMMON SHARE <sup>(1)</sup>												
Basic	\$	0.52	\$	0.24	\$	0.20	\$	_				
Diluted	\$	0.52	\$	0.24	\$	0.20	\$					
AVERAGE COMMON SHARES OUTSTANDING												
Basic	2	5,736,810	2:	5,613,315	25	5,690,184		25,535,969				
Diluted	2	5,736,810	2:	5,613,315	25	5,690,184		25,535,969				
CASH DIVIDENDS DECLARED												
PER COMMON SHARE	\$	0.03	\$	0.03	\$	0.09	\$	0.09				
(1) The Company uses the two-class method for calculating ea and a portion of undistributed net income (but not losses) to							on of d	ividends paid				
NET INCOME	\$	13,982	\$	6,518	\$	5,465	\$	197				
EFFECT OF UNVESTED RESTRICTED STOCK AWARDS <sup>(1)</sup>		(585)		(309)		(243)		(113)				
ADJUSTED NET INCOME FOR CALCULATING EARNINGS PER COMMON SHARE	\$	13,397	\$	6,209	\$	5,222	\$	84				

CONSOLIDATED BALANCE SHEETS	Se	ptember 30 2013	December 31 2012		
	J)	Jnaudited)		Note	
ASSETS		(\$ thousands, ex	cept share	data)	
CURRENT ASSETS					
Cash and cash equivalents	\$	107,611	\$	90,702	
Short-term investments	*	28,573		29,054	
Restricted cash, cash equivalents, and short-term investments		1,902		9,658	
Accounts receivable, less allowances (2013 – \$4,645; 2012 – \$5,249)		212,946		180,631	
Other accounts receivable, less allowances (2013 – \$1,402; 2012 – \$1,334)		9,532		6,539	
Prepaid expenses		15,980		17,355	
Deferred income taxes		47,038		39,245	
Prepaid and refundable income taxes		2,186		5,681	
Other		8,882		7,185	
TOTAL CURRENT ASSETS		434,650		386,050	
PROPERTY, PLANT AND EQUIPMENT					
Land and structures		245,207		243,699	
Revenue equipment		591,367		589,729	
Service, office, and other equipment		122,057		119,456	
Software		109,111		103,164	
Leasehold improvements		23,524		23,272	
		1,091,266		1,079,320	
Less allowances for depreciation and amortization		691,730		635,292	
•		399,536		444,028	
GOODWILL		76,448		73,189	
INTANGIBLE ASSETS, NET		76,431		79,561	
OTHER ASSETS		51,058		51,634	
	\$	1,038,123	\$	1,034,462	
LIABILITIES AND STOCKHOLDERS' EQUITY					
CURRENT LIABILITIES					
Bank overdraft and drafts payable	\$	11,645	\$	13,645	
Accounts payable		95,609		84,292	
Income taxes payable		2,868		59	
Accrued expenses		181,197		158,668	
Current portion of long-term debt		35,353		43,044	
TOTAL CURRENT LIABILITIES		326,672		299,708	
LONG-TERM DEBT, less current portion		88,893		112,941	
PENSION AND POSTRETIREMENT LIABILITIES		38,040		104,673	
OTHER LIABILITIES		13,560		12,832	
DEFERRED INCOME TAXES		71,275		45,309	
STOCKHOLDERS' EQUITY		,		- ,	
Common stock, \$0.01 par value, authorized 70,000,000 shares;					
issued 2013: 27,408,046 shares; 2012: 27,296,285 shares		274		273	
Additional paid-in-capital		291,445		289,711	
Retained earnings		287,204		284,157	
Treasury stock, at cost, 1,677,932 shares		(57,770)		(57,770)	
Accumulated other comprehensive loss		(21,470)		(57,372)	
TOTAL STOCKHOLDERS' EQUITY		499,683		458,999	
	\$	1,038,123	\$	1,034,462	

Note: The balance sheet at December 31, 2012 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

		l		
		2013		2012
		(Unau	ıdited)	
		(\$ thoi	usands)	
OPERATING ACTIVITIES				
Net income	\$	5,465	\$	197
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		64,439		62,772
Amortization of intangibles		3,130		1,218
Pension settlement expense		1,834		_
Share-based compensation expense		3,579		4,711
Provision for losses on accounts receivable		1,658		1,314
Deferred income tax benefit		(5,770)		(3,795)
Gain on sale of property and equipment		(486)		(582)
Changes in operating assets and liabilities:				
Receivables		(36,513)		(28,956)
Prepaid expenses		1,768		2,940
Other assets		(1,557)		(591)
Income taxes		6,868		938
Accounts payable, accrued expenses, and other liabilities <sup>(1)</sup>		21,836		7,942
NET CASH PROVIDED BY OPERATING ACTIVITIES		66,251		48,108
Purchases of property, plant, and equipment, net of financings Proceeds from sale of property and equipment Purchases of short-term investments Proceeds from sale of short-term investments Business acquisition, net of cash acquired <sup>(2)</sup> Capitalization of internally developed software and other		(13,078) 1,857 (21,230) 21,713 (4,146) (5,959)		(31,923) 5,126 (38,708) 25,018 (180,793) (5,379)
NET CASH USED IN INVESTING ACTIVITIES		(20,843)		(226,659)
FINANCING ACTIVITIES Borrowing under credit facilities		_		100,000
Repayments on long-term debt		(31,775)		(22,606)
Net change in bank overdraft and other		(2,002)		(7,808)
Change in restricted cash, cash equivalents, and short-term investments		7,757		42,895
Deferred financing costs		(61)		(1,472)
Payment of common stock dividends		(2,418)		(2,412)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(28,499)		108,597
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  Cash and cash equivalents at beginning of period		16,909 90,702		(69,954) 141,295
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	107,611	\$	71,341
NONCASH INVESTING ACTIVITIES				
Accruals for equipment received	\$	264	\$	34
Equipment financed	\$	36	\$	37,973

<sup>(1) 2013</sup> and 2012 were impacted by \$17.8 million and \$18.0 million, respectively, in contributions made to the Company's nonunion defined benefit pension plan.

<sup>(2)</sup> During second quarter 2013, the Company acquired a privately-held logistics business that has been reported within the Household Goods Moving Services segment.

		Three Mon Septem			Nine Months Ended September 30						
		2013		2012		2013		2012			
ARKANSAS BEST CORPORATION – CONSOLIDATED	(Unaudited) (\$ thousands, except per share data)										
ARRANGAS DEST CORTORATION - CONSOLIDATED											
Net Income (Loss)											
Amounts on a GAAP basis	\$	13,982	\$	6,518	\$	5,465	\$	197			
Tax benefits <sup>(1)</sup>		(550)		(396)		(766)		(3,729)			
Transaction costs, after-tax <sup>(2)</sup>		_		_		_		1,294			
Pension settlement expense, after-tax <sup>(3)</sup>		1,115		_		1,115		_			
Non-GAAP amounts	\$	14,547	\$	6,122	\$	5,814	\$	(2,238)			
Diluted Earnings (Loss) Per Share											
Amounts on a GAAP basis	\$	0.52	\$	0.24	\$	0.20	\$	_			
Tax benefits <sup>(1)</sup>	Ψ	(0.02)	Ψ	(0.02)	Ψ	(0.03)	Ψ	(0.15)			
Transaction costs, after-tax <sup>(2)</sup>		(0.02)		(0.02)		(0.03)		0.05			
Pension settlement expense, after-tax <sup>(3)</sup>		0.04		_		0.04		0.03			
Non-GAAP amounts	\$	0.54	\$	0.22	\$	0.04	\$	(0.10)			
	•				•		<u> </u>				
ARKANSAS BEST CORPORATION – CONSOLIDATED											
Earnings Before Interest, Taxes, Depreciation and Amortization											
Net income	\$	13,982	\$	6.518	\$	5,465	\$	197			
Interest expense	Ψ	993	Ψ	1,609	Ψ	3,279	Ψ	3,863			
Income tax provision (benefit)		7,022		5,258		101		(4,873)			
Depreciation and amortization		21,569		23,820		67,569		63,990			
Amortization of share-based compensation		1,095		1,369		3,579		4,711			
Amortization of actuarial losses and pension settlement expense		2,994		2,846		8,818		8,539			
						· · · · · · · · · · · · · · · · · · ·		0,000			
EBITDA		47,655		41,420		88,811					
EBITDA  Transaction costs, pre-tax <sup>(2)</sup>		47,655		41,420		88,811		76,427 2,129			

<sup>(1)</sup> Tax benefit adjustments related to deferred tax asset valuation allowances.

Non-GAAP Financial Measures. The company reports its financial results in accordance with generally accepted accounting principles ("GAAP"). However, management believes that certain non-GAAP performance measures and ratios utilized for internal analysis provide financial statement users meaningful comparisons between current and prior period results, as well as important information regarding performance trends. Certain information discussed in the scheduled conference call could be considered non-GAAP measures. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the company's reported results. Management believes EBITDA to be relevant and useful information as EBITDA is a standard measure commonly reported and widely used by analysts, investors and others to measure financial performance and ability to service debt obligations. However, these financial measures should not be construed as better measurements than operating income, operating cash flow, net income or earnings per share, as defined by generally accepted accounting principles. Other companies may calculate EBITDA differently, and therefore the Company's EBITDA may not be comparable to similarly titled measures of other companies.

<sup>(2)</sup> Transaction costs associated with the June 15, 2012 acquisition of Panther Expedited Services, Inc.

<sup>(3)</sup> Settlement expense related to the Company's nonunion defined benefit pension plan which was frozen effective July 1, 2013.

	 Т		Months Ea ptember 30 2013		d	TI		Months Enotember 30 2012		
	 erating acome	•	oreciation and ortization	E	BITDA	 erating acome	•	oreciation and ortization	EB	BITDA_
Premium Logistics & Expedited Freight Services <sup>(1)</sup>	\$ 3,102	\$	2,665	\$	5,767	\$ 804	\$	2,491	\$	3,295
Domestic & Global Transportation Management	541		171		712	671		91		762
Emergency & Preventative Maintenance	845		138		983	872		124		996
Household Goods Moving Services	1,835		354		2,189	1,425		169		1,594
Total non-asset-based segments	\$ 6,323	\$	3,328	\$	9,651	\$ 3,772	\$	2,875	\$	6,647

	 N		Months Er ptember 3 2013				N		Months Enotember 30 2012		
	 perating ncome	•	oreciation and ortization	E	BITDA	-	erating acome	•	oreciation and ortization	El	BITDA
Premium Logistics & Expedited Freight Services <sup>(1)</sup>	\$ 3,745	\$	7,809	\$	11,554	\$	1,284	\$	2,965	\$	4,249
Domestic & Global Transportation Management Emergency & Preventative Maintenance Household Goods Moving Services	1,564 2,367 2,552		449 400 880		2,013 2,767 3,432		1,657 1,430 798		245 373 527		1,902 1,803 1,325
Total non-asset-based segments	\$ 10,228	\$	9,538	\$	19,766	\$	5,169	\$	4,110	\$	9,279

<sup>(1)</sup> Depreciation and amortization consists primarily of amortization of intangibles, including customer relationships and software, which were acquired in conjunction with the purchase of Panther Expedited Services, Inc. on June 15, 2012. Amounts for the nine months ended September 30, 2012 reflect the period from the date of acquisition, June 15, to September 30.

			e Months eptember	ed		Nine Months Ended September 30							
		2013		2012			2013			2012			
					(Una (\$ tho		ed)						
OPERATING REVENUES													
Freight Transportation	\$	471,031		\$ 450,156		\$	1,325,062		\$	1,287,020			
Premium Logistics & Expedited Freight Services <sup>(1)</sup>		65,851		60,445			179,533			71,280			
Domestic & Global Transportation Management Emergency & Preventative		28,669		17,342			74,554			44,954			
Maintenance Household Goods Moving		37,047		32,785			102,504			85,264			
Services		30,530		25,702			65,358			61,233			
Total non-asset-based segments		162,097		136,274			421,949			262,731			
Other revenues and eliminations		(9,714)		(8,884)			(26,012)			(20,795)			
Total consolidated		(2,114)		(0,001)			(20,012)			(20,175)			
operating revenues	\$	623,414		\$ 577,546		\$	1,720,999		\$	1,528,956			
OPERATING EXPENSES AND OF													
Salaries, wages, and benefits	\$	276,683	58.7%	\$ 272,102	60.4%	\$	816,502	61.6%	\$	806,158	62.6%		
Fuel, supplies, and expenses		84,714	18.0	83,777	18.6		250,486	18.9		247,113	19.2		
Operating taxes and licenses		10,864	2.3	10,890	2.4		32,793	2.5		32,514	2.5		
Insurance		6,858	1.5	4,942	1.1		17,410	1.3		15,408	1.2		
Communications and utilities		3,724	0.8	3,811	0.8		11,535	0.9		11,069	0.9		
Depreciation and amortization		17,621	3.7	20,366	4.5		56,162	4.2		58,403	4.5		
Rents and purchased transportation Gain on sale of property	1	50,507	10.7	44,015	9.8		133,236	10.1		116,912	9.1		
and equipment		(93)	_	(65)	_		(487)			(578)	_		
Pension settlement expense		1,612	0.3	-	_		1,612	0.1		-	-		
Other		1,325	0.3	1,841	0.5		5,649	0.4		5,781	0.4		
		453,815	96.3%	441,679	98.1%		1,324,898	100.0%		1,292,780	100.4%		
Premium Logistics & Expedited Freight Services <sup>(1)</sup>													
Purchased transportation	\$	50,220	<b>76.3%</b>	\$ 46,260	76.5%	\$	137,489	<b>76.6%</b>	\$	54,507	76.5%		
Depreciation and amortization <sup>(1)</sup> Salaries, benefits, insurance,		2,665	4.0	2,491	4.1		7,809	4.3		2,965	4.2		
and other		9,864	15.0	10,890	18.1		30,490	17.0		12,524	17.5		
		62,749	95.3%	59,641	98.7%		175,788	97.9%		69,996	98.2%		
Domestic & Global Transportation													
Management Management		28,128		16,671			72,990			43,297			
Emergency & Preventative		20,120		10,071			. =,>>0			,_,,			
Maintenance		36,202		31,913			100,137			83,834			
Household Goods Moving													
Services		28,695		24,277			62,806			60,435			
Total non-asset-based segments		155,774		132,502			411,721			257,562			
Other expenses and eliminations  Total consolidated operating		(6,677)		(8,868)			(21,188)			(17,833)			
expenses and costs	\$	602,912		\$ 565,313		\$	1,715,431		\$	1,532,509			

<sup>(1)</sup> Depreciation and amortization consists primarily of amortization of intangibles, including customer relationships and software, which were acquired in conjunction with the purchase of Panther Expedited Services, Inc. on June 15, 2012. Amounts for the nine months ended September 30, 2012 reflect the period from the date of acquisition, June 15, to September 30.

Note: See the following page for description of segments.

## ARKANSAS BEST CORPORATION FINANCIAL STATEMENT OPERATING SEGMENT DATA AND OPERATING RATIOS – Continued

			onths Ende ember 30	d	Nine Months Ended September 30						
		2013		2012	2	013	2012				
	' <u></u>				(Unaudited) (\$ thousands)						
OPERATING INCOME (LOSS)											
Freight Transportation	\$	17,216	\$	8,477	\$	164	\$ (5,760)				
Premium Logistics & Expedited											
Freight Services		3,102		804		3,745	1,284				
Domestic & Global Transportation											
Management		541		671		1,564	1,657				
Emergency & Preventative											
Maintenance		845		872		2,367	1,430				
Household Goods Moving											
Services		1,835		1,425		2,552	798				
Total non-asset-based segments		6,323		3,772		10,228	5,169				
Other income (loss) and											
eliminations <sup>(1)</sup>		(3,037)		(16)		(4,824)	(2,962)				
Total consolidated operating		(2,027)		(10)		(1,041)	(2,702)				
income (loss)	\$	20,502	\$	12,233	\$	5,568	\$ (3,553)				

<sup>(1)</sup> Other income (loss) and eliminations for 2013 includes a \$1.4 million reserve adjustment related to workers' compensations claims associated with an insolvent insurance carrier.

#### **Description of Segments:**

- Freight Transportation includes the results of operations of Arkansas Best's largest subsidiary, ABF Freight System, Inc.®.
- Panther Expedited Services, Inc., which was acquired on June 15, 2012, is reported as Premium Logistics & Expedited Freight Services.
- Domestic & Global Transportation Management includes the company's transportation brokerage services, ocean container transport, and warehousing services operating as ABF Logistics.
- Emergency & Preventative Maintenance includes the roadside vehicle assistance and commercial equipment services subsidiary FleetNet America, Inc.
- Household Goods Moving Services includes Albert Companies, Inc. and Moving Solutions, Inc. which provide services to the consumer, corporate, and military household goods moving market.

Certain reclassifications have been made to the prior year's operating segment data to conform to the current year presentation. The operating results of Global Supply Chain Services and Supply Chain Services, businesses which provide ocean container transport and warehousing services, have been reclassified from the Freight Transportation segment to the Domestic & Global Transportation Management segment. There was no impact on consolidated amounts as a result of these reclassifications.

			Months En	ded	Nine Months Ended September 30							
	2013		2012	% Change				2012	% Change			
				(Una	udited)							
Freight Transportation (1)												
Workdays		63.5	63.0			190.0		190.5				
Billed Revenue (2) / CWT	\$	28.67 \$	28.46	0.7%	\$	27.78	\$	27.92	(0.5)%			
Billed Revenue (2) / Shipment	\$	390.44 \$	391.47	(0.3)%	\$	381.11	\$	378.21	0.8%			
Shipments		1,201,981	1,141,168	5.3%	;	3,488,337		3,410,012	2.3%			
Shipments / Day		18,929	18,114	4.5%		18,360		17,900	2.6%			
Tonnage (tons)		818,471	784,713	4.3%	2	2,393,055		2,309,390	3.6%			
Tons / Day		12,889	12,456	3.5%		12,595		12,123	3.9%			

<sup>(1)</sup> Based on the previously described reclassifications that have been made to the prior year's operating segment data and statistics to conform to the current year presentation, operations of Global Supply Chain Services and Supply Chain Services are excluded from key operating statistics for the Freight Transportation Segment.

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#### **END OF RELEASE**

<sup>(2)</sup> Billed Revenue does not include revenue deferral required for financial statement purposes under the company's revenue recognition policy.